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Patent Acquisition

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Red Chalk Group is a trusted advisor and patent acquisition representative (buy-side agent) for renowned Fortune 500 Companies and successful emerging technology leaders. From risk mitigation, to playing offense, there are many reasons why we are asked to assist companies in building value. We engage our clients at various levels of support in patent acquisition depending on the client's capacity, sophistication, and need.

A few ways in which we work with our clients to buy patents includes:

- the identification of valuable patents in companies' portfolios
- the technical and business diligence on patents offered to the client for sale
- the initiation, negotiating, and closing of the deal

In most circumstances we provide anonymity for our clients during their initial stages of the deal. This allows our clients the freedom to vet the acquisition before incurring additional risk. In all cases, we act as an effective negotiation buffer and advocate achieving our client's goals. Several of the areas where we have helped clients close substantial deals includes:

Medical imaging



- Graphics design and rendering
- Telecommunications
- Semiconductor
- Networking

For corporations that want to create a complete patent acquisition program, we can assist you in architecting and executing a world-class IP acquisition strategy. Our patent buying programs leverage both our patent diligence expertise and our deep contacts in industry to get results.

Contact us to learn more about our patent acquisition services and to discuss your objectives.

Contact

For more information, please reach out to our Intellectual Property Practice:

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About Red Chalk Group's Intellectual Property Practice

Red Chalk Group's intellectual property advisory and transactions practice works with a range of Fortune 500, start-ups, and individual inventors to identify and extract value from intangible assets. Our transaction teams focus on buy-side and sell-side engagements, licensing initiatives, and alternative monetization strategies. We custom tailor each engagement to meet timelines, revenue targets, and supporting strategic goals.

Our advisory teams serve corporate and investment professionals to develop enterprise wide patent innovation strategies, identify technology whitespace, or value portfolios and related



emerging technologies. Much of our work touches on critical high-tech and wireless telecommunications standards.

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